



Mergers and Acquisitions

Businesses pursue mergers and acquisitions because they offer a number of financial, operational and market benefits. Major transactions are, however, not without risk for the unwary. The mergers and acquisitions lawyers of Troutman Sanders have extensive experience reviewing transaction-related issues, negotiating solid deal terms, and advising clients on how to achieve their strategic business objectives.

We represent sellers, purchasers, target companies, special committees and financial advisors in all types of domestic and cross-border transactions, including acquisitions, divestitures, mergers, joint ventures and other strategic alliances. Our clients range from Fortune 500 corporations, middle-market and emerging growth companies to investment banks and private equity funds. No matter the industry or size of transaction, however, we are equally committed to listening closely to our clients' goals and expectations, and to delivering high-quality legal services with a practical and commercial approach.

We have the experience and the bench strength to provide clients with thorough and innovative legal counsel in a timely and effective manner. Our lawyers work with client leadership, legal departments and outside advisors from start to finish, advising during all phases of the transaction, including structuring the deal, conducting legal due diligence, drafting and negotiating the terms of the transaction documents, obtaining any necessary regulatory approvals and third-party consents, closing the transaction, and performing various post-closing functions. To ensure that directors and executives receive the advice necessary to act in the best interests of their companies, our lawyers are current on the latest developments in fiduciary and legal responsibilities in the M&A context.

We take a team approach to M&A work in order to provide seamless counsel across a broad range of legal disciplines. Client engagements are staffed by lawyers with industry knowledge and solid backgrounds in [corporate governance](#), [securities](#), [employment](#), [employee benefits](#), [environmental](#), [tax](#), [intellectual property](#), [real estate](#), [finance](#), [regulatory](#), [litigation](#) and other areas of law, as necessary.

Our diverse client base has provided us with specific, in-depth knowledge across a range of industries, including the following:

- Consumer products
- Energy and natural resources
- Financial services
- Life sciences
- Manufacturing
- Payment processing
- Pharmaceuticals and healthcare
- Public utilities
- Pulp and paper
- Retail
- Telecommunications and technology
- Transportation and logistics

[Representative M&A Transactions](#)