

# About Troutman Sanders

Troutman Sanders LLP is an international law firm with over 600 attorneys and 12 offices in North America, Europe and Asia. Founded in 1897, the firm's heritage of extensive experience, exceptional responsiveness and an unwavering commitment to service has garnered strong, long-standing relationships with clients across the globe. These clients range from Fortune 500 companies to small businesses; non-profit organizations to individual entrepreneurs; multi-national corporations to federal and state agencies; sports and entertainment organizations to foreign governments.

Troutman Sanders lawyers provide counsel and advice with virtually every aspect of civil and commercial law. With over 40 areas of legal practice, the firm is defined by its considerable knowledge base and proactive approach of addressing business and legal challenges.



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## Keys to Renewable Energy Project Success





# 1 ■ Tax and Renewable Energy Credits

Federal production and investment tax credits and state renewable energy credits are key drivers for renewable generation development in the U.S. Troutman Sanders attorneys help secure and maximize the benefits of federal tax and state REC programs, and are actively engaged in helping secure long-term extensions of the PTC and ITC on Capitol Hill.

# 2 ■ Regulatory Issues

RTO/ISO market rules and associated issues, including interconnection queuing delays, can prove the difference between a successful and a failed renewable project. Troutman Sanders' experience in regional markets has been the key to success in many projects, both for developing inputs to project *pro formas* and for maximizing a project's value during its operational life.

# 3 ■ Purchase Power Agreements and Financing Documents

Purchase Power Agreements along with other related power and asset transaction commercial and financing documents are another critical component of renewable energy projects that require experienced legal counsel. Troutman Sanders represents buyers and sellers under PPAs and asset/stock purchase agreements, as well as regulated utilities and unregulated independent power producers, merchant developers, lending institutions and private equity investors.

# 4 ■ Corporate and Financial Structures

The right type of project ownership and financing arrangements can optimize tax treatment and overall project value. Through representation of developers, off-takers and financing parties, Troutman Sanders has gained critical perspective which its clients have found invaluable in the development of renewable projects.

# 5 ■ Construction and Procurement

The construction and procurement associated with renewable energy projects – including solar, wind and other electric generating facilities – comes with many challenges and risks. With thousands of megawatts of contracts “under the belt,” Troutman Sanders helps regulated utilities and independent power producers with engagements involving billions of dollars in construction and major equipment procurement agreements.

## A World of Renewable Energy

Troutman Sanders has the experience and expertise necessary to address any issues that may arise in securing, developing and financing renewable projects. To learn more, visit [troutmansanders.com/renewable\\_energy](http://troutmansanders.com/renewable_energy).